

**Town of Northumberland**

**AGENDA**

**December 7, 2023**

**8:00 AM**

**SALUTE THE FLAG**

**THOSE ATTENDING**

Supervisor Willard H. Peck  
Councilman Paul Bolesh  
Councilman John DeLisle  
Councilman George Hodgson  
Councilwoman Patricia Bryant

**PUBLIC PARTICIPATION**

**APPROVAL OF MINUTES**

1. Approve the minutes of the November 9, 2023 Public Hearing 2024 Town Budget
2. Approve the minutes of the November 9, 2023 Town Board Meeting

**CORRESPONDENCE**

1. Dog Control Officer's Report for November 2023

**NEW BUSINESS**

1. Consider contract with Bimar Consulting for Drug and Alcohol Testing for CDL Drivers
2. Speed Alert Message Sign
3. Establish a date for End of the Year Meeting
4. Establish a date for Organizational Meeting
5. Visitor Center
6. Adopt Resolution honoring Bernard Shaw/Deceased Veteran

**OLD BUSINESS**

1. 2023 Update Northumberland Comprehensive Plan (Draft)
2. Stonebridge Farm PUD Update

**DESIGNATIONS**

1. Approve Vouchers for payment as presented.

**COMMITTEES**

Insurance  
Municipal Center & Parks  
Recycling  
Environmental  
Youth  
Highway

**DEPARTMENTS**

Town Board  
Town Clerk  
Building/Zoning/Planning  
Highway Supt

**ADJOURNMENT**

Town of **Northumberland**  
Dog Control Officer  
Monthly Report

Month: Nov, Year: 2023

Complaints answered: 3

Dogs to shelter: 0

Miles traveled: July to Nov. 73

Warnings issued: 2

Summons issued: 0

Comments: 2 Bite Cases

Edmund A Cross Sr  
Ed Cross, Dog Control Officer

Date: 12/4/23



# SARATOGA COUNTY ANIMAL SHELTER

6010 COUNTY FARM ROAD, BALLSTON SPA, NY 12020

www.saratogacountyanimalshelter.com

## BITE CASE REPORT FORM



TEL 518.885.4113

TOWN NORTHUMBERLAND

**VICTIM**

NAME Frank Paington PHONE# 617-828-9801

ADDRESS 9 Cook Circle, Gansevoort NY 12831

AGE 5/13/80 PARENT/GUARDIAN (IF UNDER 18) \_\_\_\_\_ VICTIM DOB 5/13/80

LOCATION OF WOUND L-Hand

DID VICTIM GET MEDICAL ATTENTION: NO \_\_\_\_\_ YES X WHERE Health Wellness, Mistayune, NY

VICTIM SIGNATURE \_\_\_\_\_

**BITE INCIDENT**

DATE OF BITE 11/1/23 TIME \_\_\_\_\_

WHERE DID THIS HAPPEN Same as address above

WHAT HAPPENED playing with toy rope and then got his hand

**ANIMAL**

BREED Chihuahua (9yrs. old) long haired SEX M

NAME Theo COLOR golden

**OWNER OR HARBORER OF ANIMAL**

CONFINEMENT IS AT SHELTER  HOME

OWNER WILL REDEM ANIMAL \_\_\_\_\_

NAME \_\_\_\_\_ DATE VACC 3/2022 EXP 3/2025

ADDRESS Same as above VET Upstate Animal Vet

VET PHONE 518-583-0609

ZIP \_\_\_\_\_ PHONE \_\_\_\_\_ DAY PHONE \_\_\_\_\_

The Owner or Harboring of this animal has been advised of the conditions of the 10 day confinement period which will end on 11/2/23 and agrees to abide by the said conditions.

1) The animal shall be confined indoors and allowed outside on a leash under supervision.

2) If during the confinement period, the animal should become sick or die for any reason, Public Health should be contacted immediately at 584-7460. Your animal control officer and vet should also be contacted. EXT. ~~885~~ 8396

Failure to confine your animal could result in a mandatory order that the animal be confined at the shelter at your expense.

ACO/DCO Edward A. Cruz Sr. DATE 11/7/23

OWNER \_\_\_\_\_ DATE \_\_\_\_\_

ARRIVED AT SHELTER ON \_\_\_\_\_ RELEASE DATE \_\_\_\_\_

INSPECTION

1. <u>11/2/23</u> <u>OK</u>	2. <u>11/3/23</u> <u>OK</u>	3. <u>11/4/23</u> <u>OK</u>	4. <u>11/5/23</u> <u>OK</u>
5. <u>11/6/23</u> <u>OK</u>	6. <u>11/7/23</u> <u>OK</u>	7. <u>11/8/23</u> <u>OK</u>	8. <u>11/9/23</u> <u>OK</u>
9. <u>11/10/23</u> <u>OK</u>	10. <u>11/11/23</u> <u>OK</u>	LOCATION _____	

FAXED TO PUBLIC HEALTH 583-1202 or 643-7389 ANIMAL# \_\_\_\_\_



ED CROSS ~ D.C.O

Town Of Northumberland  
Gansevoort, N.Y. 12831

Telephone # Day-(518) 587-0792  
Nights-(518) 793-5485  
Cell # (518)361-0689

**Dog Control Reports**

Date of Call 11/6/23

Time of call-9:00 A.M.

Phone# 584 7460 8356

Incoming calling Party Public Health

Reason for call : Dog Bite at 9 Cook Circle  
owner and victim the same  
Frank Pageington # 617 828 9801

Action taken: Confined Dog at home  
Confinement Ends on 11/12/23  
also told Frank to get Dog Licensed

Comments: Dog is a Chihuahua  
named Theo Rabies Expires on 3/2025



ED CROSS ~ D.C.O

Town Of Northumberland  
Gansevoort, N.Y. 12831

Telephone # Day-(518) 587-0792  
Nights-(518) 793-5485  
Cell # (518)361-0689

**Dog Control Reports**

Date of Call 11/22/23

Time of call- 10:36 P.M.

Phone# 885 6761

Incoming calling Party Sheriff Dept

Reason for call : Left messed on my  
Phone needs a dog picked up Town of  
Northumberland

Action taken: Called there back said  
they got a family member to come  
and get the dog.

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_





ED CROSS ~ D.C.O

Town Of Northumberland  
Gansevoort, N.Y. 12831

Telephone # Day-(518) 587-0792  
Nights-(518) 793-5485  
Cell # (518)361-0689

**Dog Control Reports**

Date of Call 11/22/23

Time of call 10:11 A.M.

Phone# 584 7460 Ext 8396

Incoming calling Party Pullie Health

Reason for call : Dog Bite at #4 Rail Road Ave

Victim David Hoffman #4 R.R. Ave

# 681 9872 owns Beth Cartaler #3 R.R. Ave

# 480 8920

Action taken: Confined Dog at home Confined

Ends on 12/3/23 Rabies up to date

Dog is a Lab mix named Max

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_





# SARATOGA COUNTY ANIMAL SHELTER

6010 COUNTY FARM ROAD, BALLSTON SPA, NY 12020

www.saratogacountyanimalshelter.com

## BITE CASE REPORT FORM



TEL 518.885.4113

TOWN NORTHUMBERLAND

**VICTIM**

NAME David Hoffman PHONE# 518-681-9872

ADDRESS 4 Railroad Avenue, Gansevoort, NY

AGE \_\_\_\_\_ PARENT/GUARDIAN (IF UNDER 18) \_\_\_\_\_ VICTIM DOB 2/19/64

LOCATION OF WOUND L. calf

DID VICTIM GET MEDICAL ATTENTION: NO. \_\_\_\_\_ YES  WHERE Wilton Medical Care

VICTIM SIGNATURE \_\_\_\_\_

**BITE INCIDENT**

DATE OF BITE 11/22/23 TIME \_\_\_\_\_

WHERE DID THIS HAPPEN 4 Railroad Avenue, Gansevoort

WHAT HAPPENED Max slipped by Max and went over to David who was by the mailbox and bit him

**ANIMAL**

BREED Lab mix SEX M

NAME max COLOR tan

**OWNER OR HARBORER OF ANIMAL**

CONFINEMENT IS AT  SHELTER  HOME

OWNER WILL REDEEM ANIMAL \_\_\_\_\_

NAME Beth Centerbar DATE VACC 5/26/23 EXP \_\_\_\_\_

ADDRESS 3 Railroad Avenue, Gansevoort, NY VET. Moran Animal Clinic

ZIP 12831 PHONE 518-480-8920 DAY PHONE \_\_\_\_\_

The Owner or Harboree of this animal has been advised of the conditions of the 10 day confinement period which will end on 12/3/23 and agrees to abide by the said conditions.

1) The animal shall be confined indoors and allowed outside on a leash under supervision.

2) If during the confinement period, the animal should become sick or die for any reason, Public Health should be contacted immediately at 584-7460. Your animal control officer and vet should also be contacted.

Failure to confine your animal could result in a mandatory order that the animal be confined at the shelter at your expense.

ACO/DCO Edna A. Avers Sr. DATE 11/28/23

OWNER \_\_\_\_\_ DATE \_\_\_\_\_

ARRIVED AT SHELTER ON \_\_\_\_\_ RELEASE DATE \_\_\_\_\_

INSPECTION

1. 11/23/23	OK	2. 11/24/23	OK	3. 11/25/23	OK	4. 11/26/23	OK
5. 11/27/23	OK	6. 11/28/23	OK	7. 11/29/23	OK	8. 11/30/23	OK
9. 12/1/23	OK	10. 12/2/23	OK				

LOCATION \_\_\_\_\_

FXED TO PUBLIC HEALTH 583-1202 or 693-7389 ANIMAL# \_\_\_\_\_



**Biamar Consulting LLC**

November 16, 2023

**P.O. Box 371**

**Altamont, NY 12009**

**(518) 912-3032**

**Fax (518) 246-4966**

Dear Dave,

Recently your company was advised that Safe Systems Corporation will be ceasing business operations as of December 31, 2023. I am pleased to announce that your services will remain uninterrupted as we transition your company to Biamar Consulting LLC. I have accepted a position as VP of Operations and Marketing, CFO for Biamar Consulting LLC. Biamar Consulting LLC will continue to provide your company with the same professional services you have experienced during your time with Safe Systems Corporation.

Should your company decide to remain with Biamar Consulting LLC, I have enclosed a service agreement for 2024. Please sign and return this service agreement by December 1, 2023 to continue uninterrupted occupational health services for your company. Once we receive this signed agreement, new network forms will be sent to your company. The current collections sites that your company is utilizing will continue to be available to complete all drug collections, alcohol testing and physicals,

We understand that this news may raise questions, and we are committed to ensuring a smooth transition for our customers. In the coming weeks, our team will be available to address any concerns you may have and assist you with the necessary steps to continue our business relationship. Our priority during this period is to minimize any inconvenience to you and to uphold the quality of service you have come to expect.

Should your company decide to seek an alternate provider, we sincerely thank you for your loyalty and patronage. It has been a privilege to serve you, and we will cherish the relationships we've built over time.

In the meantime, please do not hesitate to reach out to me with any questions or concerns you may have.

Sincerely,



Biagio (Joe) Isgro Jr.  
VP-Operations & Marketing, CFPO  
Biamar Consulting LLC  
(518) 921-3032  
jisgro@nycap.rr.com

# Biamar Consulting LLC

P.O. Box 371

Altamont, NY 12009

## ENROLLMENT FORM FOR SERVICES

This form outlines the terms of the agreement between Biamar Consulting LLC and Town of Northumberland occupational health services as outlined below. All parties agree to perform such services in compliance with all applicable federal and state laws, rules and regulations. The conditions of this agreement are subject to change without notice pursuant to any changes(s) in federal and/or state rules, laws and regulations.

The agreement shall be in effect for a period of one year, beginning January 1, 2024 and ending December 31, 2024. The attached pricing will be in effect for one (1) year. Either party may terminate this agreement without cause with sixty (60) days written notice.

Biamar Consulting LLC shall invoice Town of Northumberland services as delivered on a monthly basis at the rates set forth below. Payment for such services is due upon thirty (30) days from receipt of invoice.

Biamar Consulting LLC shall maintain in confidence any and all information and records of such information received from the organization and individuals receiving services from Biamar Consulting LLC.

Biamar Consulting LLC will be and act at all times as an independent contractor of Town of Northumberland Nothing herein shall be construed to create an employer/employee relationship between the two parties. Biamar Consulting LLC will not be eligible for any employee benefits from Town of Northumberland including but not limited to vacation pay, sick leave, retirement benefits, or any other employee benefits of any kind.

Each party agrees to indemnify and hold the other party Town of Northumberland harmless for all losses, damages, expenses and liabilities, and any other expenses, including legal fees, brought against that party by others arising as a result of or in connection with that party's performance under this agreement or as a result of the negligence or claimed negligence by the party or its employees and/or agents acting on behalf of that party.

### **ORGANIZATION INFORMATION** *(please complete all areas):*

Company name: **Town of Northumberland**

Address: **P.O. Box 128**

City: **Gansevoort** State: **NY** Zip: **12831**

Contact name: **Dave Coffinger** Title: **Program Manager**

Email: **highwayman50@live.com**

Phone #: **1-518-792-9179** Fax #: C# **1-518-791-7719**

**(518) 912-3032 Fax (518) 246-4966**

**COST FOR SERVICES:**

**1. On-Site Testing: (Upon Availability)**

Drug Testing : \$75.00/test (Collection, lab fees & MRO)

Non-Marijuana & 10 panel Lab Based Drug Testing:  
\$85.00/test (Collection, lab fees & MRO)

Alcohol testing: \$50.00/test (includes confirmation)

**2. At Network Locations:**

5 panel Lab Based Tier 1 Drug Testing: \$65.00/test (Collection, lab fees & MRO)

5 panel Lab Based Tier 2 Drug Testing: \$75.00/test (Collection, lab fees & MRO)

Non-Marijuana Lab Based Tier Drug Testing: \$75.00/test (Collection, lab fees & MRO)

7,9 & 10 panel Lab Based Tier 1 Drug Testing: \$85.00/test  
(Collection, lab fees & MRO)

7,9 & 10 panel Lab Based Tier 2 Drug Testing: \$95.00/test  
(Collection, lab fees & MRO)

Observed Collection add \$35.00

Breath/QED Saliva Alcohol Screen Test \$65.00/test (add \$60.00 for Confirmation)

**3. Random Selection and Program Management**

Management fee (Per employee):

1 to 10 -	\$25.00
11 to 25 -	\$20.00
26 to 50 -	\$15.00
51 to 100+ -	\$10.00

(includes all random selection and record keeping)

**4. Written Drug and Alcohol Policy**

“Safety-sensitive” employee written policy: \$450.00  
Universal (all employees) written policy: \$550.00

**5. Supervisor Training**

Supervisor Training Certification for Reasonable Suspicion/ For Cause  
Substance Abuse Recognition and Intervention Procedures:

\* On-site (at your facility) training seminar: \$750 (maximum of 10).

Additional \$95/supervisor after 10. **Note:** For facilities located 50 miles  
outside of Albany, New York, travel expenditures will be added.

**6. Physical Exams**

DOT Physicals, 19A Physicals & Non-DOT Physicals based on Network location:

Tier 1 - \$110.00 \* Tier 2 - \$130.00 \* Tier 3 - \$150.00

**7. Miscellaneous**

General Consultation: **\$ No Charge**

CDL Drug and Alcohol Clearinghouse Research Query: \$10.00 per query

Research & Consultation: \$100.00 per hour

Policy Review & Update: \$ 75.00 per hour (1 hour minimum)

Follow-up Management: \$ 75.00 per employee

\_\_\_\_\_  
David Coffinger  
Town of Northumberland

\_\_\_\_\_  
Diagio “Joe” Isgro Jr.  
VP-Operations & Marketing, CFO  
Biamar Consulting LLC

11-16-23

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date



Cooperative Purchasing

Sourcewell 

# Compliant, Competitive, and Convenient

Contracts for government, education, and nonprofits

## Accomplish More

As a leader in cooperative purchasing, we are passionate about helping public agencies fulfill their public service missions.

We are building stronger relationships with agencies and suppliers to develop practical solutions together.

Learn how we can serve you.  
For contract documents  
and participating agency  
information, visit:

[sourcewell-mn.gov](http://sourcewell-mn.gov)  
877-585-9706

### Supplier related questions:

Julie Styskin  
Territory: CO, MI, NJ, NM, NY, OH, PA  
866-366-6602, ext. 250  
[jstyskin@alltrafficsolutions.com](mailto:jstyskin@alltrafficsolutions.com)

### Sourcewell related questions:

Leslie Goral  
218-541-5271  
[leslie.goral@sourcewell-mn.gov](mailto:leslie.goral@sourcewell-mn.gov)

## Compliant



- Trusted process satisfies bid requirements
- Government agency that works like you
- Achievement of Excellence in Procurement recipient

## Competitive



- Buying power of 50,000 participating agencies

## Convenient



- Hundreds of trusted brands under contract
- Full catalog of options for a complete solution
- Easy, no-cost registration to use



Contract #090122-ATS



**ALL TRAFFIC**  
SOLUTIONS



*Connected Solutions for Better Traffic Safety Outcomes*

# SPEEDALERT 18 RADAR MESSAGE SIGN

AllTrafficSolutions.com

# Calm Traffic and Display Custom Messages.

SpeedAlert combines radar feedback with variable messaging for maximum versatility. Take SpeedAlert anywhere you want to resolve speed complaints, slow speeding, or share timely notifications.



*SpeedAlert 18 on an ATS 5 Trailer*

## **SPEED-DEPENDENT MESSAGING**

Give drivers immediate feedback by displaying custom messages specific to their speed, like "Slow Down", "Too Fast!", or any other message you choose to create. You have complete control over which messages are displayed, when they are displayed, and for how long.

## **EASY TO TRANSPORT AND DEPLOY**

SpeedAlert 18 is easily deployable by one person on a trailer, portable post, pole, or vehicle hitch in just a minute or two.

## **DURABLY MADE IN THE USA**

InstAlert is shatterproof, graffiti-resistant, and built to last for over a decade in all weather conditions.

All Traffic Solutions products are manufactured in our State College, Pennsylvania production facility in compliance with the Buy American Act and the Buy America Act.

## Web-Based Reporting and Accessibility

All Traffic Solutions' patented TraffiCloud® software enables you to remotely manage and monitor your devices from anywhere using any internet-connected device.

Access real-time traffic data, generate ready-made speed and volume reports, and get email or text alerts for tampering, low batteries, and high-speed violators.

### MAXIMIZE RESOURCES WITH REAL-TIME DATA

Use your web-enabled SpeedAlert sign to:

- Conduct hassle-free traffic studies
- Quickly resolve speeding complaints
- Increase driver speed awareness
- Identify speeding hot spots and prioritize enforcement in high-risk areas

### WARRANTY AND FREE TRAINING

To ensure that our customers get the most out of our solutions, we offer the best product warranty on the market, world-class customer support, and unlimited free training from our US-based offices.

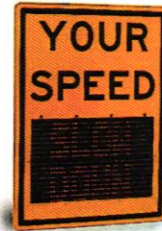
**“The [SpeedAlert18] sign is so versatile and the quality is second to none. The possibilities seem endless for its use in our town.”**

*– Chief Chris Hatton, Sylva Police Department*

#### Product Specs

#### SpeedAlert 18

DIMENSIONS	20" H x 30" W x 2.96" D	WEIGHT	25 lbs.
TEXT	2 or 3 digits; 18" H 1 line; 4 Characters; 10" H 2 lines; 6 Characters; 7" H		





SpeedAlert 18 with yellow wrap and SpeedAlert 18 without wrap





For more information visit us online at [AllTrafficSolutions.com](http://AllTrafficSolutions.com)

 [sales@alltrafficsolutions.com](mailto:sales@alltrafficsolutions.com)

 Call us at 866.366.6602

**All Traffic Solutions. 12950 Worldgate Drive, Suite 310, Herndon, VA 20170**

©All Traffic Solutions TraffiCloud® leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud® is a registered trademark of All Traffic Solutions.

All Traffic Solutions products are made in the USA in compliance with both the Buy America Act and the Buy American Act. All Traffic Solutions is a BuyBoard vendor for the BuyBoard National Purchasing Cooperative. We can provide Sole Source documentation for any products connected to TraffiCloud. A complete list of purchase options can be found on our website. GSA contract number: GS-07F-6092R

Here is what the Speed Alert 18 Message Trailer will include:

- Speed Alert 18 Radar Message Sign - 30 x 20 display
- Radar -18" display
- Message Board – 2-line message board with 6 characters per line and 6 screens. The message board can store up to 25 pre-programmed messages
- Speed Dependent Messages - will trigger a different message based on speed vehicle is traveling
- Scheduling - can do daily and weekly schedule
- Alerts - low battery (2 alerts), high-speed, and tamper
- Camera- can set to trigger for high speed and tamper alerts
- GPS
- Bluetooth
- TrafficCloud - software package that will give 6 reports from data collected from the trailer and allow remote messaging into the trailer
- Wireless Cloud access to trailer and reports for the first year -optional renewal after first year
- ATS 5 Trailer
- 2- Deep Cycle Batteries (235 ah)
- 90-watt Solar Panel
- Delivery and 3 year warranty
- Free Training Webinar for your staff
- Unlimited Tech support - at no charge and 3- year warranty
- 100% Made in USA (Pennsylvania)

Let me know if I could offer any additional information. Thank you and I look forward to hearing from you,



**ALL TRAFFIC**  
SOLUTIONS



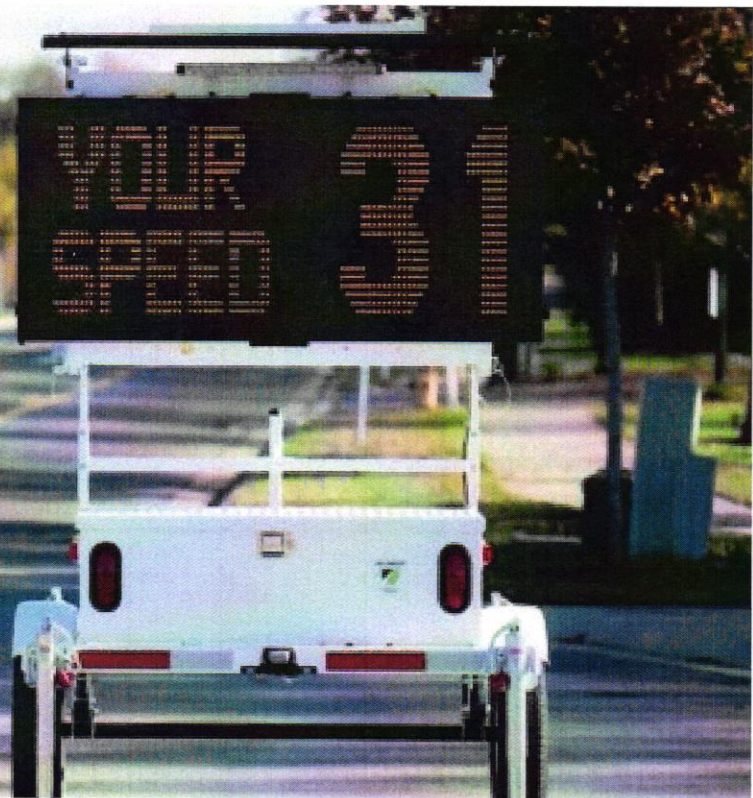
Connected Solutions for Better Traffic Safety Outcomes

# SPEEDALERT 24 RADAR MESSAGE SIGN

[AllTrafficSolutions.com](http://AllTrafficSolutions.com)

# The Ultimate Multi-Purpose Tool.

SpeedAlert combines radar feedback with variable messaging for maximum versatility. Take SpeedAlert anywhere you want to resolve speed complaints, slow speeding, or share timely notifications.



## SPEED-DEPENDENT MESSAGING

Give drivers immediate feedback by displaying custom messages specific to their speed, like "Slow Down", "Too Fast!", or any other message you choose to create. You have complete control over which messages are displayed, when they are displayed, and for how long.

## FLASHING LED LIGHTS

Alert those who are traveling at high-risk speeds with flashing red and blue LED lights. You choose which speeds trigger the lights and can change the thresholds at any time.

## EASY TO TRANSPORT AND DEPLOY

The ultra-portable SpeedAlert 24 can fold in half and is easily deployable by one person on a trailer, portable post, pole, or vehicle hitch. The trailer is lightweight and easy to maneuver, so you can take it wherever you need traffic calming or roadside messaging.

**"On a per-dollar basis, this might be one of the best expenditures we have."**

*- Pasha Majdi, Vienna VA Town Council*





## Web-Based Reporting and Accessibility

All Traffic Solutions' patented TraffiCloud® software enables you to remotely manage and monitor your devices from anywhere using any internet-connected device.

Access real-time traffic data, generate ready-made speed and volume reports, and get email or text alerts for tampering, low batteries, and high-speed violators.

### MAXIMIZE RESOURCES WITH REAL-TIME DATA

Use your web-enabled SpeedAlert sign to:

- Conduct hassle-free traffic studies
- Quickly resolve speeding complaints
- Increase driver speed awareness
- Identify speeding hot spots and prioritize enforcement in high-risk areas

### DURABLY MADE IN THE USA

InstAlert is shatterproof, graffiti-resistant, and built to last for over a decade in all weather conditions. All Traffic Solutions products are manufactured in our State College, Pennsylvania production facility in compliance with the Buy American Act and the Buy America Act.

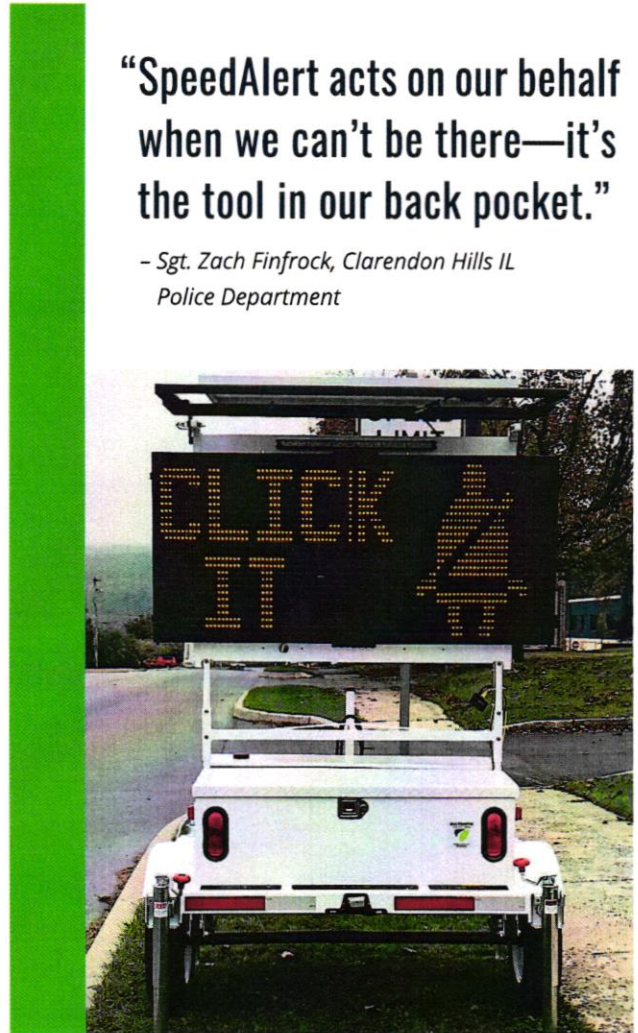
### WARRANTY AND FREE TRAINING

To ensure that our customers get the most out of our solutions, we offer the best product warranty on the market, world-class customer support, and unlimited free training from our US-based offices.

Product Specs			
SpeedAlert 24			
DIMENSIONS	28" H x 60" W x 1.6" D	WEIGHT	43 lbs.
TEXT	2 or 3 digits; 24" H		
	1 line; 4 Characters; 24" H		
	2 lines; 8 Characters; 11" H		
	3 lines; 12 Characters; 7" H		

**“SpeedAlert acts on our behalf when we can’t be there—it’s the tool in our back pocket.”**

*– Sgt. Zach Finrock, Clarendon Hills IL  
Police Department*





For more information visit us online at [AllTrafficSolutions.com](http://AllTrafficSolutions.com)

 [sales@alltrafficsolutions.com](mailto:sales@alltrafficsolutions.com)

 Call us at 866.366.6602



**All Traffic Solutions. 12950 Worldgate Drive, Suite 310, Herndon, VA 20170**

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All Traffic Solutions products are made in the USA in compliance with both the Buy America Act and the Buy American Act. All Traffic Solutions is a BuyBoard vendor for the BuyBoard National Purchasing Cooperative. We can provide Sole Source documentation for any products connected to TraffiCloud. A complete list of purchase options can be found on our website. GSA contract number: GS-07F-6092R

Here is what the Speed Alert 24 Message Trailer will include:

- Speed Alert 24 Radar Message Sign - 28 x 60 display
- Radar- 24" display
- Message Board – 3-line message board with 12 characters per line and 6 screens. The message board can store up to 25 pre-programmed messages
- Speed Dependent Messages - will trigger a different message based on speed vehicle is traveling
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- Camera- can set to trigger for high speed and tamper alerts
- GPS
- Bluetooth
- TrafficCloud - software package that will give 6 reports from data collected from the trailer and allow remote messaging into the trailer
- Wireless Cloud access to trailer and reports for the first year -optional renewal after first year
- ATS 5 Trailer
- 4 - Deep Cycle Batteries (470 ah)
- 90-watt Solar Panel
- 3 year warranty
- Free Training Webinar for your staff
- Unlimited Tech support - at no charge
- 100% Made in USA (Pennsylvania)

Let me know if I could offer any additional information. Thank you and I look forward to hearing from you,



All Traffic Solutions Inc.  
 PO Box 221410  
 Chantilly, VA 20153  
 Phone: 814-237-9005  
 Fax: 814-237-9006  
 DUNS #: 001225114  
 Tax ID: 25-1887906  
 CAGE Code: 34FQ5

**QUOTE Q-80843**

**DATE:** 10/12/2023

**PAGE NO:** 1

**Mail Purchase Orders to:**

3100 Research Dr.  
 State College, PA  
 16801

**Questions contact:  
 MANUFACTURER:  
 All Traffic Solutions**

Julie Styskin  
 (866) 366-6602  
 x 250  
 jstyskin@alltrafficsolutions.com

**Independent Sales Rep:**

Contract:  
**Sourcewell 090122-ATS**  
 Sourcewell Account #:  
**153936**

**BILL TO:**

Town of Northumberland  
 42 Leonard Street  
 Gansevoort, NY 12831

**SHIP TO:**

Town of Northumberland  
 42 Leonard Street  
 Gansevoort, NY 12831  
 Attn: Tia Kilburn

Billing Contact:

**PAYMENT TERMS:**  
 Net 30

**CUSTOMER:** Town of Northumberland

**CONTACT:** 518-792-9179

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000838	Solar panel, 90W: includes bracket for ATS-5 trailer and harness	1	\$1,017.00	\$1,017.00
4001299	3 Year Warranty	1	\$0.00	\$0.00
4000765	Mount Kit, adaptable trailer mounting for Sh15 or SA18 on ATS-5, incl: power adapter harness and hardware	1	\$103.00	\$103.00
4001626	VZW communications prep	1	\$0.00	\$0.00
4000741	SpeedAlert 18 Radar Message Sign (RMS); base unit w/ mounting bracket	1	\$3,816.00	\$3,816.00
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	1	\$1,500.00	\$1,500.00
4000874	All Options Activation: Bluetooth, Traffic Data, Violator Alert, Pictures, (\$3000 Value, requires Traffic or Message Suite)	1	\$0.00	\$0.00
4000793	Violator Strobe, Dual; Hardware for SpeedAlert 18, flash helps draw attention to the driver's speed. Requires color assignment PN.	1	\$412.00	\$412.00
4000826	Strobe Color: Red and Blue (Requires 4000793 Dual Violator Strobe)	1	\$0.00	\$0.00
4000173	Trailer, ATS-5 (select power separately)	1	\$4,455.00	\$4,455.00

4000635	Trailer Battery kit for ATS-5, 225Ah deep cycle batteries w/cover, hold down, cables& hdwr (Sh12; Sh15; SA18; ATS5; iA18)	1	\$510.00	\$510.00
4000740	Trailer Certificate of Origin	1	\$0.00	\$0.00
4000754	USB cable, 16ft, extra long for trailer or pole	1	\$37.00	\$37.00
4000750	App, Mobile User Interface perpetual license (only 1 req'd per account)	1	\$100.00	\$100.00
4001889	Shipping and Handling Sourcewell Contract	1	\$1,688.00	\$1,688.00
4001190	Discount - New Purchase	1	(\$1,431.99)	(\$1,431.99)

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Special Notes:	<b>SALES AMOUNT:</b>	\$12,206.01
	<b>TOTAL USD:</b>	\$12,206.01

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Duration: This quote is good for 60 days from date of issue.

Shipping Notes: All shipments shall be FOB shipper. Shipping charges shall be additional unless listed on quote.

Taxes: Taxes are not included in quote. Please provide a tax-exempt certificate or sales tax will be applied.

Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

I am authorized to commit my organization to this order. If your organization will be creating a purchase order for this order, please submit purchase order to either of the following: Email: sales@alltrafficsolutions.com or Physical Address: Listed at top of quote.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_



All Traffic Solutions Inc.  
 PO Box 221410  
 Chantilly, VA 20153  
 Phone: 814-237-9005  
 Fax: 814-237-9006  
 DUNS #: 001225114  
 Tax ID: 25-1887906  
 CAGE Code: 34FQ5

**QUOTE Q-80844**

**DATE:** 10/12/2023

**PAGE NO:** 1

**Mail Purchase Orders to:**

3100 Research Dr.  
 State College, PA  
 16801

**Questions contact:  
 MANUFACTURER:  
 All Traffic Solutions**

Julie Styskin  
 (866) 366-6602  
 x 250  
 jstyskin@alltrafficsolutions.com

**Independent Sales Rep:**

Contract:  
**Sourcewell 090122-ATS**  
 Sourcewell Account #:  
**153936**

**BILL TO:**

Town of Northumberland  
 42 Leonard Street  
 Gansevoort, NY 12831

**SHIP TO:**

Town of Northumberland  
 42 Leonard Street  
 Gansevoort, NY 12831  
 Attn: Tia Kilburn

Billing Contact:

**PAYMENT TERMS:**

Net 30

**CUSTOMER:** Town of Northumberland

**CONTACT:** 518-792-9179

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000745	SpeedAlert 24 Radar Message Sign (RMS); base unit (select mount separately)	1	\$9,586.00	\$9,586.00
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	1	\$1,500.00	\$1,500.00
4000874	All Options Activation: Bluetooth, Traffic Data, Violator Alert, Pictures, (\$3000 Value, requires Traffic or Message Suite)	1	\$0.00	\$0.00
4000173	Trailer, ATS-5 (select power separately)	1	\$4,455.00	\$4,455.00
4100557	hrns, Power cord, iA w/ quick connects for trailer	1	\$60.00	\$60.00
4000879	Violator Strobe, Red and Blue for ATS-5 for use with SA24	1	\$824.00	\$824.00
4001299	3 Year Warranty	1	\$0.00	\$0.00
4000750	App, Mobile User Interface perpetual license (only 1 req'd per account)	1	\$100.00	\$100.00
4001626	VZW communications prep	1	\$0.00	\$0.00
4000636	Trailer Battery kit for ATS-5, 450Ah deep cycle batteries w/cover, hold down, cables& hdwr (iA24, SA24)	1	\$1,020.00	\$1,020.00
4000740	Trailer Certificate of Origin	1	\$0.00	\$0.00

4000754	USB cable, 16ft, extra long for trailer or pole	1	\$37.00	\$37.00
4000838	Solar panel, 90W: includes bracket for ATS-5 trailer and harness	1	\$1,017.00	\$1,017.00
4001889	Shipping and Handling Sourcewell Contract	1	\$1,688.00	\$1,688.00
4001190	Discount - New Purchase	1	(\$2,130.14)	(\$2,130.14)

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Special Notes: **SALES AMOUNT:** \$18,156.86

**SALES AMOUNT:**

**TOTAL USD:** \$18,156.86

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**Duration:** This quote is good for 60 days from date of issue.

**Shipping Notes:** All shipments shall be FOB shipper. Shipping charges shall be additional unless listed on quote.

**Taxes:** Taxes are not included in quote. Please provide a tax-exempt certificate or sales tax will be applied.

**Warranty:** Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

I am authorized to commit my organization to this order. If your organization will be creating a purchase order for this order, please submit purchase order to either of the following: Email: sales@alltrafficsolutions.com or Physical Address: Listed at top of quote.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_

## **Resolution Honoring Deceased Veteran Bernard Orville Shaw**

**WHEREAS**, Bernard Orville Shaw was born March 25, 1920 in Ballston Spa to Aubrey and Tressa (Clark) Shaw, and

**WHEREAS**, Bernard Orville Shaw attended South Glens Falls Central School thru 9<sup>th</sup> grade at which time he went to work on the family farm, and

**WHEREAS**, Bernard Orville Shaw joined the Navy on December 11, 1941 where he bravely and proudly served his country going to Pearl Harbor after the bombing. He traveled to China, Okinawa and Panama where he worked on the USS Wiley Destroyer, and obtaining the rank of Machinist Mate 1<sup>st</sup> Class USN, and

**WHEREAS**, Bernard Orville Shaw earned many awards and ribbons, the Good Conduct Ribbon, American Area Ribbon, Asiatic Pacific Area Ribbon, Philippine Liberation Ribbon and the World War II Victory Ribbon, and

**WHEREAS**, Bernard Orville Shaw after 4 years, 3 months and 29 days of military service was honorably discharged from the US Naval Service on April 9, 1946, and

**WHEREAS**, Bernard Orville Shaw met his future wife Agnes Ogden from Fort Edward in 1943 while he was home on leave, and married on June 29, 1947 and they were married for 71 years, and

**WHEREAS**, Bernard Orville Shaw and Agnes O Shaw had four children: Cathleen, Daniel, Franklin and Elizabeth, and

**WHEREAS**, Bernard Orville Shaw purchased his farm on Kobor Road in 1944 and made payments while he was in the Navy, and

**WHEREAS**, Bernard Orville Shaw attended four years of Agricultural school, where he traveled to different farms each Sunday, and

**WHEREAS**, Bernard Orville Shaw was always proud of being a Charter Gansevoort Volunteer Fireman and proudly was the one to drive their first firetruck into the Town and was the first Assistant Fire Chief, and

**WHEREAS**, Bernard Orville Shaw was a member of the Free Masons for 75 years, and a member of the United Methodist Church in Gansevoort, and

**WHEREAS**, Bernard Orville Shaw served as Town of Northumberland Justice of the Peace from 1954 – 1975 and held the position of Town of Northumberland Highway Superintendent from 1976 – 1983, and

**WHEREAS**, Bernard Orville Shaw was the Northumberland Republican Chairman from 1950 – 1975.



**THEREFORE BE IT RESOLVED THAT**, the Northumberland Town Board hereby honors Bernard Orville Shaw for his valiant service to our Country and,

**BE IT FURTHER RESOLVED**, Bernard Orville Shaw is honored for his outstanding honesty, integrity, loyal nature, his wealth of knowledge and exceptional work ethic which made him an outstanding farmer, Community Volunteer and Elected Official, and

**BE IT FURTHER RESOLVED**, the Northumberland Town Board hereby declares December 19, 2023 as Bernard Orville Shaw Day in honor of his many contributions to our Nation and the Town of Northumberland.